

**Summary of Teaching Portfolio  
Fall 2006 – Fall 2011**

<b>Course</b>	<b>Title</b>	<b>Sections</b>
L201	Legal Environment of Business	16
L303/L503	Commercial Law	6
L350/L514	Cyber Law	2
L406/L506	Employment Law	2

**L201- Legal Environment of Business**

**Course Description-** A study of the American legal system and the general aspects of business and commercial law essential for a better understanding of business relations in our society. Emphasis will be given to those areas of the law that determine the rights and obligations of individuals in business transactions and business organizations.

**Course Goals-**

- Develop an understanding of the law, its sources and functions.
- Develop an understanding of the relationship between law and government, society and business.
- Develop an understanding of the legal environment where business is conducted.
- Improving personal competencies through practice of communication skills and assertiveness.
- Develop the ability to competently perform evidence based argument.

**Course Objectives-**

This course is an introductory law class. The purpose of this course is to introduce students to the legal environment where business is conducted. Upon completion of this course the student should:

- a) Define the nature and sources of U.S. law
- b) Discuss the value provided by “dispute resolution” as an alternative to traditional litigation.
- c) Describe the nature of the Constitutional framework that defines the boundaries of law and provides rights to individuals.
- d) Describe the law as it applies in Indiana
- e) Describe tort law
- f) Describe criminal law; including criminal procedure.
- g) Define the relationship between ethics and the law.
- h) Identify the components of contracts and defenses to contract enforceability.

- i) Describe what constitutes a breach of contract and the remedies that the parties have.
- j) Identify the characteristics, advantages, and disadvantages of the different types of business entities.
- k) Discuss the significance of employment law to business and society
- l) Illustrate the importance evidence based argument through IRAC.
- j) Understand what constitutes a breach of contract and the remedies that the parties have.
- k) Understand the agency relationship.
- l) Understand the characteristics, advantages, and disadvantages of the different types of business entities.

### **L303/L503 – Commercial Law**

**Course Description:** Considers formation and terms of sales contracts under Article 2 of the UCC, personal property, bailments, real property, landlord tenant law, credit and secured transactions under Article 9 of the UCC, commercial paper under Articles 3 and 4 of the UCC, agency law, FTC and consumer protection laws, antitrust laws and environmental regulation. Graduate students will be expected to analyze the law in this course at a higher level than the undergraduate students and will be the leader of all group work.

#### **Course Goals-**

- Develop an understanding of the law that governs commercial transactions.
- Develop an understanding of the legal environment where business is conducted.
- Improving personal competencies through practice of communication skills and assertiveness.

#### **Course Objectives-**

This course is an introductory legal class. The purpose of this course is to introduce students to the legal environment where business is conducted. Upon completion of this course the student should:

- a) Understand the law as it pertains to sale and lease contracts for goods under Article 2 and 2A of the UCC.
- b) Understand the nature of title and when risk of loss attaches.
- c) Understand performance and breach in sales and lease contracts.
- d) Understand the law as it applies to E-contracts.
- e) Understand the types of warranties and what is covered by each.
- f) Understand the rights of the consumer and obligations of the manufacturer under product liability laws.
- g) Be able to identify the types of negotiable instruments.
- h) Understand the rights and liabilities of parties that hold the negotiable instruments under Article 3 of the UCC.

- i) Develop a basic understanding of how the banking system operates.
- j) Understand secured transactions under Article 9 of the UCC.
- k) Understand the rights of debtors and creditors.
- l) Develop a basic understanding of the different types of bankruptcy.
- m) Understand the law of property and property rights.

### **L350/L514 – Cyber Law**

**Course Description:** This course provides an overview of the body of law that is emerging in response to the widespread use of the Internet and other interactive computer networks. It focuses on the legal issues confronting a variety of participants in the online world. It is designed to help students develop strategies for managing their legal risks and protecting their legal interests online. Topics include: Governance of the Internet, Jurisdiction over civil disputes and criminal prosecutions, Free speech and control of content, Liability for defamation and other torts in cyberspace, Privacy, Contract law and e-commerce, and Intellectual property. Graduate students will be expected to analyze the law in this course at a higher level than the undergraduate students and will be the leader of all group work.

#### **Course Goals-**

- Overview of the Cyberlaw and E-Commerce business models & the prevailing governing sources of law.
- Review of business-life cycles and choice of business entities for business persons in the e-commerce environment.
- Develop an understanding of the legal protections of invention and processes via copyrights, patents and trademarks.
- Develop knowledge of the fundamentals of litigation & alternative dispute resolution (ADR) with specific emphasis on ADR in cyberspace.
- Improving personal competencies and confidences through practice of communication skills, analytical reasoning, logical reasoning, reading comprehension, and writing skills.

#### **Course Objectives-**

This course is an introduction to the legal environment of cyberlaw, namely:

- n) Familiarization with basics of physical, organizational and legal aspects of e-commerce and difficulties of legal regulation of business in cyberspace.
- o) Emphasizing the complexity of the legal protection of inventions and the processes and the importance of understanding the fundamental processes within and among these areas of law.
- p) Understanding of the substantial investments made by cyber entrepreneurs and e-commerce firms in trade secrets, trademarks, and trade dress and protections, regulations and other legal issues relating to such protections in and out of cyberspace.

- q) Review the basics of jurisdiction and forum selection while focusing on the inherent problems in cyberspace jurisdictional issues and judicial attempts to reconcile existing legal doctrines with technological advances.
- r) Examination of the newest legislative attempts to keep pace with the rapid increase in e-commerce transactions, software licensing, and other unique technology sector issues.
- s) Confronting the distinct possibilities of bankruptcy and winding up of failed businesses by cyber entrepreneurs and e-commerce firms.

### **L406/L506 – Employment Law**

**Course Description:** Current legal problems in the area of employment. Topics include race and sex discrimination, harassment, the American with Disabilities Act, employment at will, privacy issues such as drug testing, and limits on monitoring and testing.

#### **Course Goals-**

- Develop a working knowledge of legal principles and legislation associated with employment decision making in business settings.
- Review of employment-life cycle from the hiring process, managing a diverse workplace, managing performance through to termination.
- Develop an understanding of the legal protections and responsibilities of managers in business today.
- Develop an understanding of the fundamentals of litigation and the costs associated with violating human resource laws.
- Improving personal competencies and confidences through practice of communication skills, analytical reasoning, logical reasoning, reading comprehension, and writing skills.

#### **Course Objectives-**

This course is an advanced course of employment law, namely:

- t) Familiarization with the legal principles and legislation associated with employment decision making.
- u) Emphasizing the complexity of the legal protection of the work place and the processes and the importance of understanding the fundamental processes within and among these areas of law.
- v) Understanding of the substantial costs that violating human resource laws can have on business and develop risk management strategies to limit the risks.
- w) Review recent case law to learn how the human resource laws are dealt with by the court system.
- x) Examination of the newest legislative attempts to enhance employee rights.
- y) Compare and contrast federal employee laws with the laws provided by the State of Indiana.